

(Associate) Director Investment/Fund Management (f/m/d)

Logistics Real Estate Assets, Frankfurt

Our Client

Our client is a well established real estate investment manager in Germany and UK set up by highly experienced real estate professionals. The team has a strong European real estate investment track record across a variety of sectors and venture types.

Your Responsibilities

In this new role, you will lead the identification and acquisition of logistics real estate assets, including warehouses, distribution centres and light industrial spaces. Your areas of responsibility will be in detail:

- **Building and Managing Portfolio:** Focus on building and managing a high-performing logistics portfolio from the ground up.
- **Development Strategy:** Collaborate with developers to source and execute logistics development opportunities. Ensure new developments align with market demand and contribute to the fund's long-term objectives.
- **Investment Strategy:** Develop and implement strategies for growing the logistics portfolio through acquisitions of development projects.
- **Financial Analysis & Forecasting:** Carry out in-depth financial modelling, performance forecasting, and risk analysis to inform both investment decisions and development planning.
- **Transaction Management:** Oversee the entire transaction process, from due diligence to negotiations and closing, ensuring alignment with portfolio growth goals.
- **Investor Relations:** Regularly report to investors on fund performance and development progress, ensuring transparency and fostering strong relationships. Establish new investors' contacts on behalf of the expanding logistics portfolio.
- **Market Research & Strategy:** Stay current on logistics market trends, tenant demand, and emerging opportunities in the German logistics real estate market. Use this insight to guide portfolio growth strategies.

Your Know-how

- Bachelor's or Master's degree in Business, Economics, Finance, Real Estate.
- Minimum of 5 years in logistics real estate investment or development, with a track record of successfully building and managing portfolios, as well as working on development projects, ideally with a focus on logistics or industrial real estate.
- Strong financial analysis and modelling abilities including ESG- and other regulatory requirements.
- Expertise in logistics real estate, particularly in acquisition, development and market trends.
- Proficiency in property and project management tools.
- Excellent communication, negotiation and collaboration skills, especially when working with developers and investors combined with a convincing internal and external manner and appearance.
- Analytical, strategic and proactive way of thinking and acting and the ability to recognize and use market opportunities.
- Strong intercultural competencies, enjoying to work with national and international clients and colleagues.
- Fluent in German and English.

Our Contact

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The gender form used in this document always refers to female, male and diverse persons at the same time.

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